

## Iron Mountain Digital™ Virtual File Store™ Service



### Trusted, Secure, Cost-Effective Cloud-Based Storage

#### THE DIGITAL DATA EXPLOSION

As digital information continues to skyrocket, so does the need for storage, escalating more than 50 per cent per year. Not surprisingly, organisations are struggling to keep pace. Driven by the mandate to save everything “just in case,” organisations keep every record, report, and email – even data not in use – stretching IT budgets and resources thin and compromising their ability to deal with the most critical information first.

To help companies reduce the costs of storing and managing inactive data, Iron Mountain has created a first-of-its-kind, enterprise-class cloud-based storage archive service, the Virtual File Store™ (VFS). The VFS service is part of Iron Mountain’s Storage-as-a-Service portfolio, which includes email management/archiving, eDiscovery, and data backup/recovery.

#### COST-EFFECTIVE, ENTERPRISE-CLASS HOSTED DIGITAL STORAGE

The VFS solution provides a simple, cost-effective, hosted, and managed storage service that you can integrate within your infrastructure to migrate your inactive data files to Iron Mountain’s secure data centres. The service enables you to store your inactive data off-site and retrieve it, on demand, whenever and wherever you need it within your corporate environment.

With the VFS service, you can:

- Gain virtually unlimited storage capacity with a lowcost, pay-as-you-go plan.
- Access your stored data 24x7x365.
- Extend your storage infrastructure, without incurring capital costs.

Best of all, the VFS service requires no large upfront cost or ongoing infrastructure investments – meaning significant savings for your company.

#### SAFE, SECURE, AND ACCESSIBLE

The Virtual File Store service comes from Iron Mountain, the worldwide leader in information storage and protection, with over 55 years of experience. With the VFS service, you can focus on the most critical data in use by your organisation and rest assured that Iron Mountain will provide you with the security, disaster recovery, and infrastructure support you need to ensure your data is safe and easily accessible.

#### THE AFFORDABLE AND SMARTER ALTERNATIVE TO IN-HOUSE STORAGE

**Storing your inactive data with the Virtual File Store is easy and offers many advantages to save you time and money.**

##### No Large Capital Outlay

The VFS solution runs on your existing infrastructure and becomes part of your monthly operating budget. No large initial purchase required.

##### Reduced Total Cost of Ownership

The VFS service delivers predictable, manageable costs with no ongoing system investments or maintenance headaches.

##### A “Future-Proof” Solution

Our off-site, managed service frees you from equipment obsolescence and frequent buying cycles.

##### Scalable Capacity

With the VFS service, additional capacity is immediately available for you whenever needed—for short-term spikes, long-term structural changes (such as acquisitions), and rapidly expanding digital file archives.

#### EASY TO DEPLOY AND ACCESS

The VFS service can be deployed as a stand-alone solution or can be integrated with your existing file archiving and file virtualisation technologies. Files can be copied or moved onto the VFS appliance in a variety of ways, including:

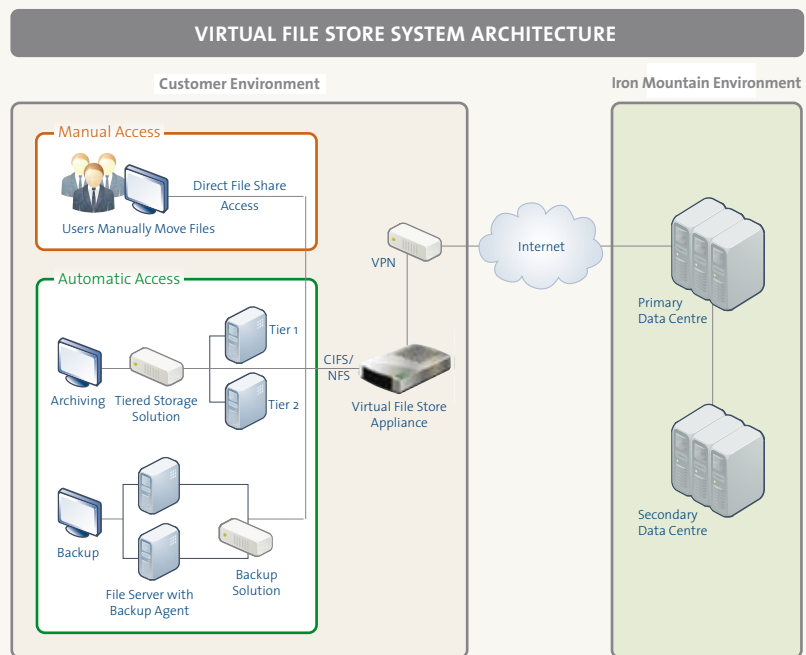
- **Manually:** Simply move selected files from file servers on to the VFS appliance. No additional tools are required.
- **Automatically:** Move files from primary storage to the VFS appliance using customer-created scripts or off-the-shelf products. Alternatively, you can use the VFS appliance as the disk target for an off-the-shelf backup program. You can also incorporate the VFS service into existing HSM or File Virtualisation deployment, using in-house archiving products.

The VFS service transmits files over a secure VPN network to Iron Mountain Digital’s data centres. You can retrieve your data whenever and wherever you need it via online on-demand access. You can also transfer and retrieve large quantities of data using our high speed VFS Data Shuttle service.

**HOW IT WORKS**

The VFS service provides an on-site appliance that acts like a file server and is based on standard CIFS/NFS protocols. Files stored on the VFS appliance are sent to Iron Mountain's secure data centre. Because data is continuously replicated to a secondary centre, you get fast, uninterrupted access in the case of a disaster.

This service gives you a single, centralised storage system that supports any client operating system or application that can access data on CIFS/NFS file system. It supports all types of inactive data that can be stored on a CIFS/NFS file server, including email, databases, Microsoft® Office files, PDFs, logs, and multimedia in industry-standard file formats.

**FROM THE LEADER YOU CAN TRUST**

Since 1951, Iron Mountain has delivered the expertise that organisations seek in the protection and storage of their information assets. With more than 100,000 corporate clients worldwide, including more than 93% of the Fortune 1000, Iron Mountain is the right choice to help you reduce the cost and risk associated with archiving your inactive data. Our highly skilled team is available 24/7, 365 days a year to support your critical issues.

**CONTACT US.**

To learn more about how we can help you better manage your inactive data and reduce growing storage infrastructure costs, contact us today: [Internalsales@ironmountain.com](mailto:Internalsales@ironmountain.com)

**VIRTUAL FILE STORE BENEFITS**

- Significantly reduce the costs of storing and protecting inactive data.
- Get the scalability you need to meet your changing storage demands.
- Keep your data safe and available in case of a disaster.
- Archive data at LAN speed (versus WAN) with the VFS Data Shuttle service.
- Rely on the most trusted leader in data storage and protection.

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Iron Mountain Digital, the world's leading provider of data backup/recovery, archiving software and Storage-as-a-Service (STaaS), offers a comprehensive suite of data protection and e-records management software and services to thousands of companies around the world. For more information, visit our Web site at [www.ironmountain.co.uk/digital](http://www.ironmountain.co.uk/digital)